



IBT TRAINING AGENDA
Marriott Dallas/Fort Worth Airport
July 16-18, 2019

IBT Training Agenda			
Day 1- Tuesday, July 16, 2019			Meeting Room
3:00 - 3:15pm	Welcome	LaDonna	
3:15 - 6:00pm	Hotels Introductions	IBT SM's/DOS's	General session
6:30 - 8:30pm	Reception/Dinner/Ice Breaker	Nickole/Kristi	
Day 2- Wednesday, July 17, 2019			Meeting Room
7:00 - 8:00am	Breakfast		
8:05 - 8:25am	Overview & State of Industry	LaDonna	General Session
8:25 - 9:30am	TripBAM	David Mallov	General Session
9:30 - 10:30am	Zoom Info	Diana Restrepo	General Session
10:30 - 10:45am	AM Break		
10:45 - 11:45am	TravelClick A360	Jessica Purslow/Joan King/Chad	General Session
11:45 - 12:45pm	Lunch		
12:45 - 2:45pm	TravelClick A360	Jessica Purslow/Joan King/Chad	General Session
2:45 - 3:45pm	Local Account Selling- B Out	Loretta/Tara/Kris	General Session
2:45 - 3:45pm	National Account Sales- B Out	Chad	B-Out 8ppl
3:45 - 4:00pm	PM Break		
4:00 - 5:30pm	Joining Forces	Monica/RDofBT	General Session
6:00 - 8:00pm	Dinner- Off Site		
Day 3- Thursday, July 18, 2019			Meeting Room
7:00 - 8:00am	Breakfast		
8:00 - 12:00pm	Brand Breakouts	DVP's	3 B-Outs (20, 14, 6)
10:00 - 10:15am	AM Break		
12:00 - 1:00pm	Lunch		
1:00 - 1:45pm	BT Collaboration	Paula	General Session
1:45 - 2:45pm	Gameshow	Shawn	General Session
2:45 - 3:00pm	Wrap-Up	LaDonna	General Session