

## 2019 TRAINING SCHEDULE ALL DATES ARE SUBJECT TO CHANGE

Month	Training Topic	Dates	Location / Leader
JANUARY	2017 Revenue & Compensation Update	1/11	Conference Call-Gerhart/SVPs/DVPs
FEBRUARY	Pinnacle 1 Training 2018Q4 DOSM Update IBT Training Call Training Webinar	2/5 – 2/7 2/15 2/25 2/28	DFW Airport Marriott North Conference Call-Gerhart/SVPs/DVPs Conference Call-Chad Goodnough Conference Call- Michael Cole/SVPs/DVPs
MARCH	Leadership Conference Training Webinar	3/5 – 3/7 3/21	Costa Mesa Hilton Conference Call- Michael Cole/SVPs/DVPs
MAY	2019Q1 DOSM Update Training Webinar	5/10 5/13	Conference Call-Gerhart/SVPs/DVPs Conference Call- Michael Cole/SVPs/DVPs
JUNE	Training Webinar Pinnacle 2 – IBT	6/17 6/18 – 6/20	Conference Call- Michael Cole/SVPs/DVPs TBD
JULY	Training Webinar	7/22	Conference Call- Michael Cole/SVPs/DVPs
AUGUST	2019Q2 DOSM Update Training Webinar DOS Leadership Training	8/2 8/19 8/20 – 8/22	Conference Call-Gerhart/SVPs/DVPs Conference Call- Michael Cole/SVPs/DVPs TBD
SEPTEMBER	Training Webinar Pinnacle 1 Training	9/9 9/17 – 9/19	Conference Call- Michael Cole/SVPs/DVPs TBD
OCTOBER	Training Webinar 2019Q3 DOSM Update	10/14 10/25	Conference Call- Michael Cole/SVPs/DVPs Conference Call-Gerhart/SVPs/DVPs
NOVEMBER	Pinnacle Incentive Trip Training Webinar	TBD 11/11	TBD  Conference Call- Michael Cole/SVPs/DVPs
DECEMBER	Training Webinar	12/5	Conference Call- Michael Cole/SVPs/DVPs