



# zoominfo®

## **How to find contacts in your region:**

<https://zoominfo.zoom.us/recording/share/sZOULfWMe8C0Ypmcd8ciChRIlhWI2bEBaiT2yVAmDUY?startTime=1564667981000>

Topics discussed: Company Search, Contact Search

## **Finding information about a frequent customer:**

[https://zoominfo.zoom.us/recording/share/6mMZc7YobMGcd\\_rz8ggEDjE01UgtD-5AhHKy7rD\\_BiawlumekTziMw?startTime=1564662794000](https://zoominfo.zoom.us/recording/share/6mMZc7YobMGcd_rz8ggEDjE01UgtD-5AhHKy7rD_BiawlumekTziMw?startTime=1564662794000)

Topics discussed: ReachOut, Contact Search

## **Using a list of target companies:**

[https://zoominfo.zoom.us/recording/share/6mMZc7YobMGcd\\_rz8ggEDjE01UgtD-5AhHKy7rD\\_BiawlumekTziMw?startTime=1564663177000](https://zoominfo.zoom.us/recording/share/6mMZc7YobMGcd_rz8ggEDjE01UgtD-5AhHKy7rD_BiawlumekTziMw?startTime=1564663177000)

Topics discussed: Company Search, Target Accounts

## **Finding companies with facilities near you:**

[https://zoominfo.zoom.us/recording/share/dyWVK9sTFFMKVutdRCKefAaR1heu\\_jhFiTp7ySCc4LKwlumekTziMw?startTime=1564663535000](https://zoominfo.zoom.us/recording/share/dyWVK9sTFFMKVutdRCKefAaR1heu_jhFiTp7ySCc4LKwlumekTziMw?startTime=1564663535000)

Topics discussed: Company Search, Tagging

## **Knowledge center links on topics covered above:**

[Contact Search](#)

[ReachOut](#)

[Company Search](#)

[Target Accounts](#)

[Tagging](#)